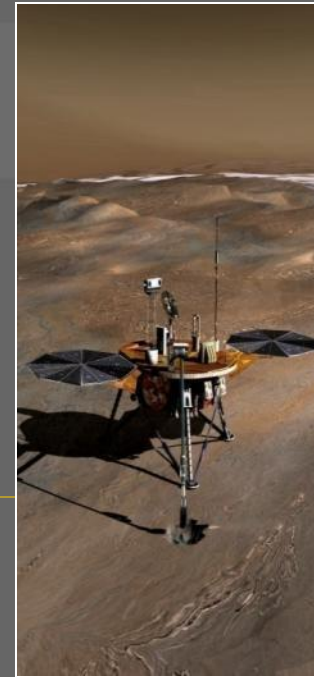
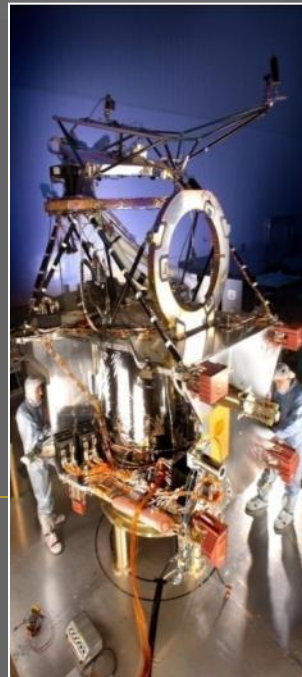


Fifty-Two Years of Exploration

Bringing the Universe to the World

Acquisition Division
Jet Propulsion Laboratory
California Institute of Technology

August 23, 2010

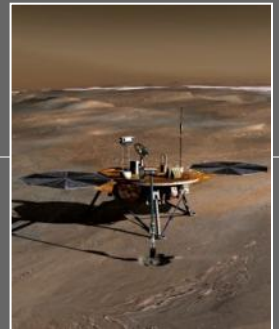
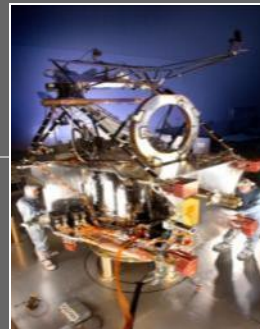


Today's topics...

- About JPL
- Funding
- The Acquisition organization
- Forming partnerships
- Points of contacts



About JPL: An Overview



Overview

- Jet Propulsion Laboratory (JPL) is a Federally owned “Federally- Funded Research and Development Center” (FFRDC)
- Lead research and development center for NASA
- University-operated by the California Institute of California (Caltech)



Overview, continued

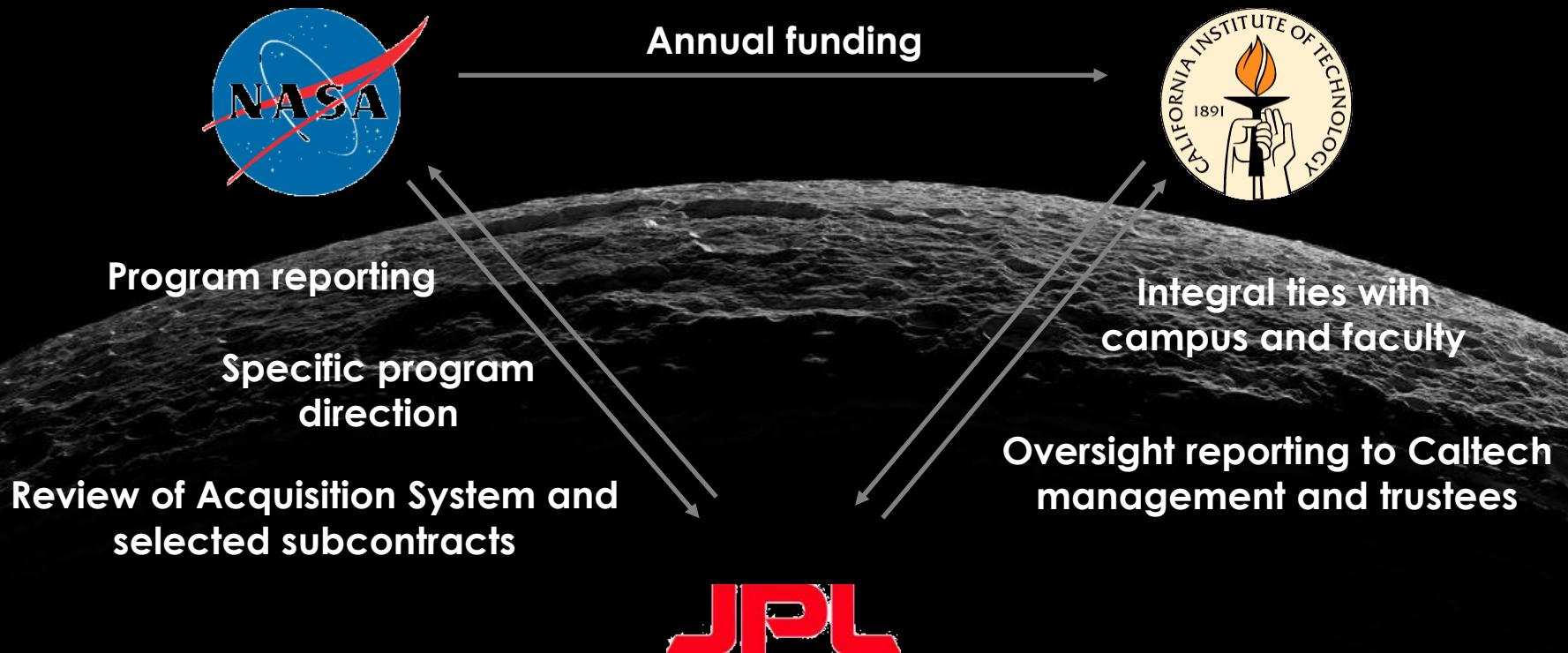
Located in Pasadena, California



- 5,000 employees
- \$1.7 billion business base
- \$800 million in annual subcontract and purchase order commitments
- 177 acres
- 139 buildings
- 673,000 net square feet of office space
- 906,000 net square feet of non-office space (e.g., labs)

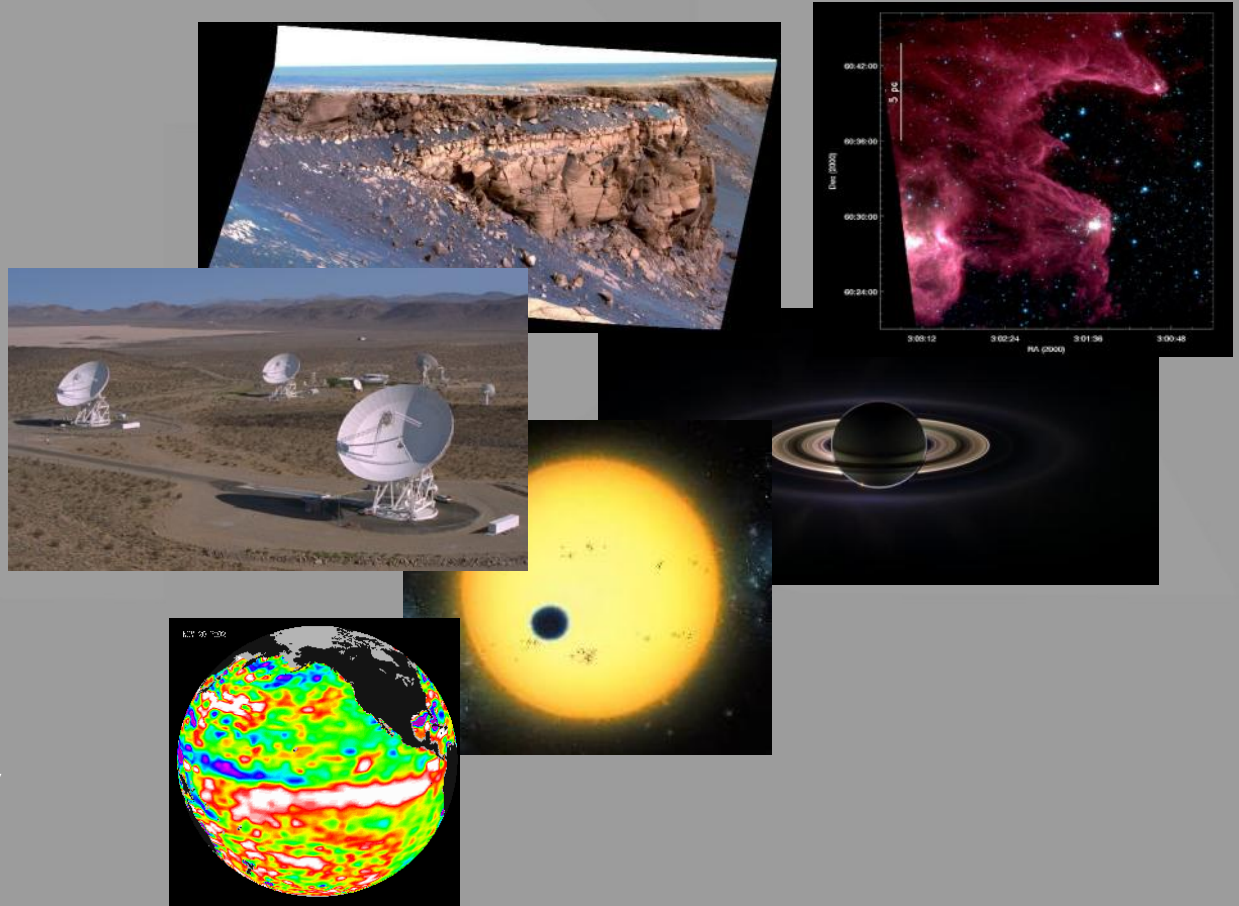
Caltech operates JPL for NASA

Negotiations for 5-year contracts

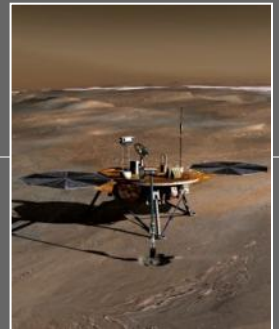
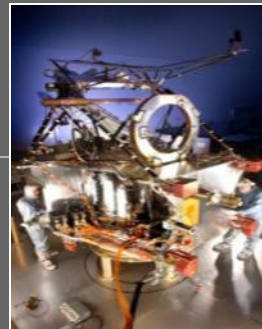


Our Mission: Robotic space exploration for NASA

- Mars
- Solar system
- Exoplanets
- Astrophysics
- Earth Science
- Interplanetary network



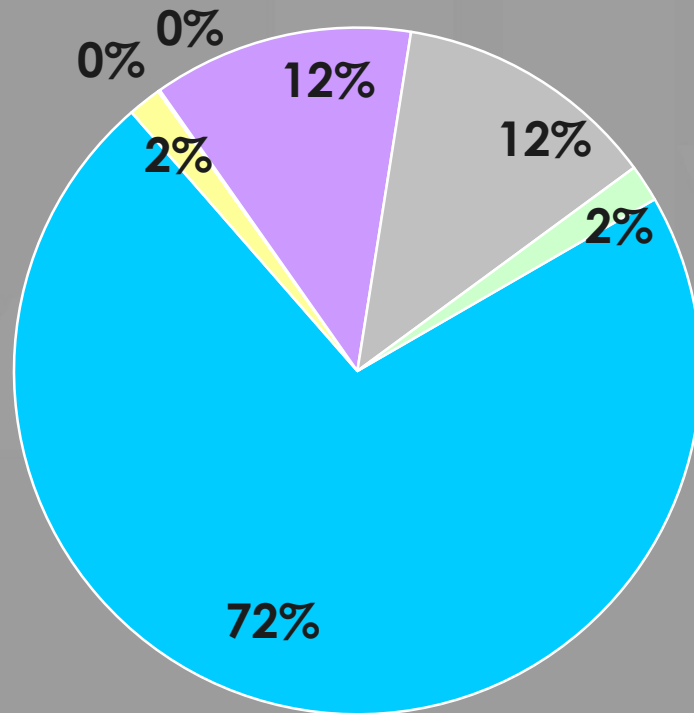
JPL funding and expenditures



JPL funding distribution for FY09

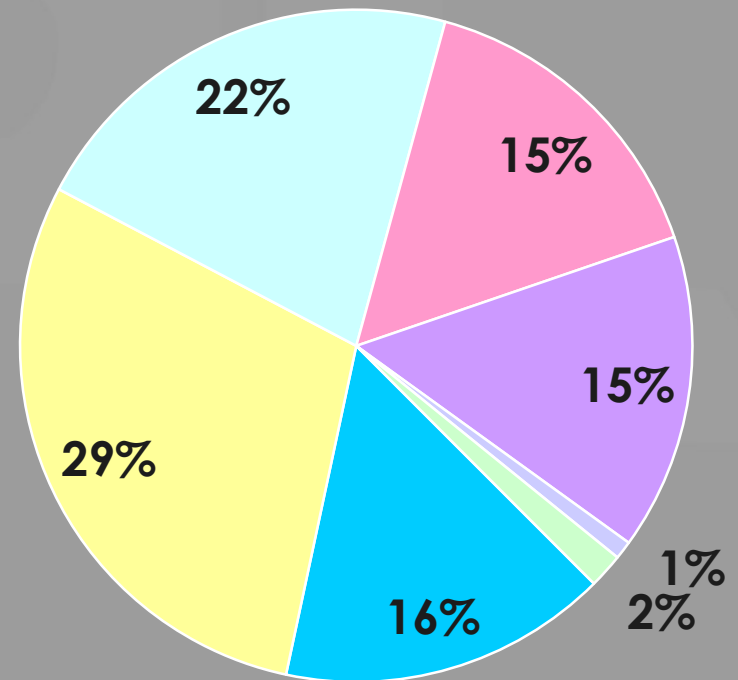
- Business base = \$1.7B -

By NASA Office or Other Sponsor



■ SMD
■ Aeronautics
■ Space Operations
■ ESMD
■ Education
■ Reimbursable
■ Other

By Implementing JPL Directorates



■ Mars Explorations
■ Astronomy & Physics
■ Interplanetary Network
■ Solar System
■ Earth Science and Tech
■ ESTO
■ Other

Where Some of the Funding Goes

- FY'09 -



\$1,700,000,000
JPL Business Base



\$792,320,606
Procurement Awards
46.6% of business base



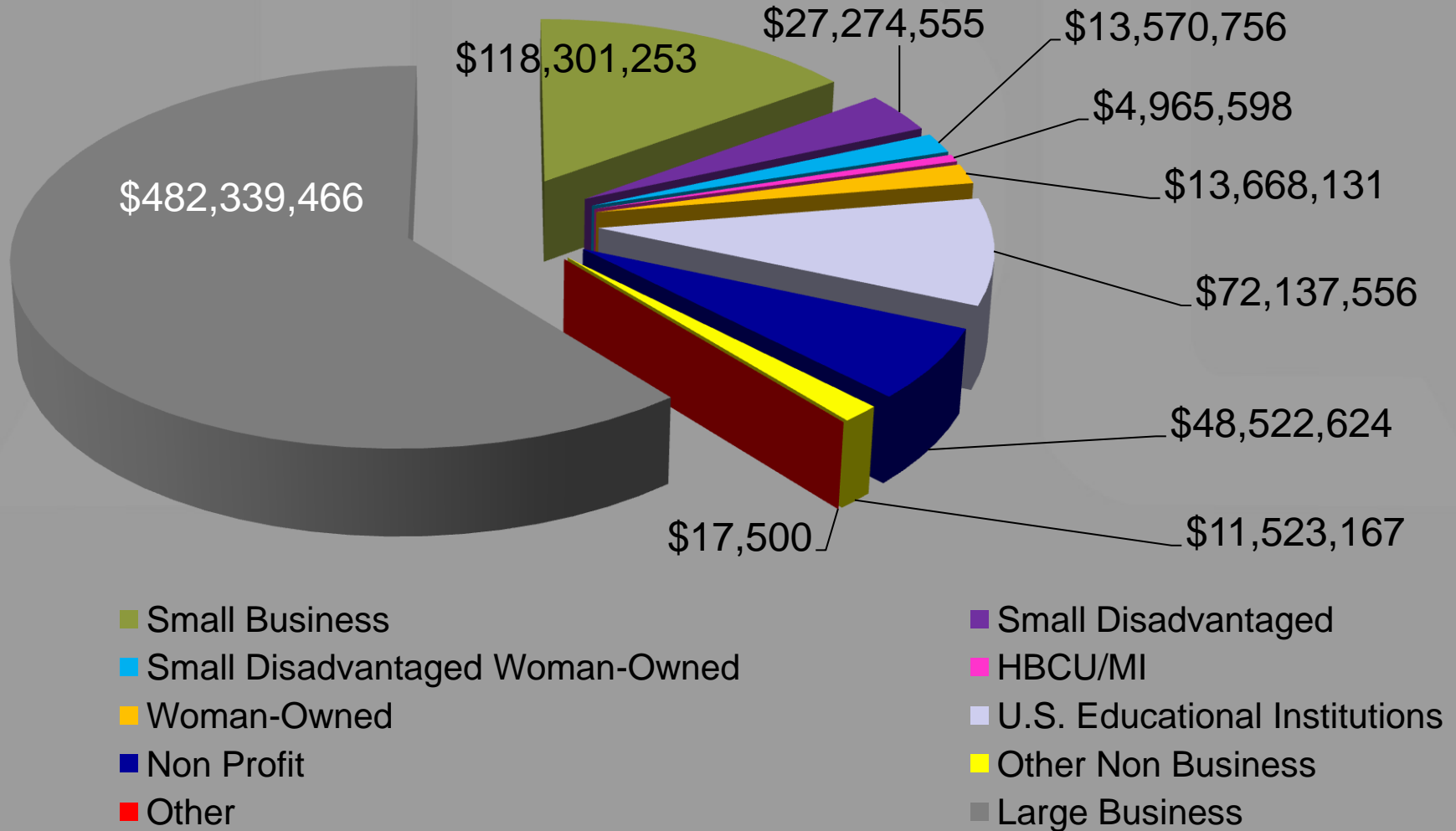
Infrastructure



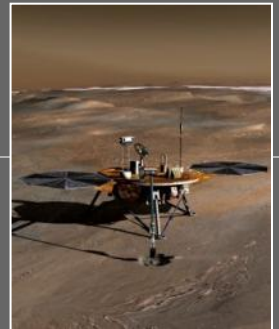
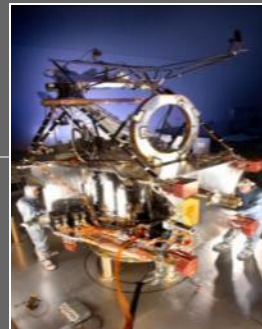
JPL Workforce

Award Distribution by Type of Supplier

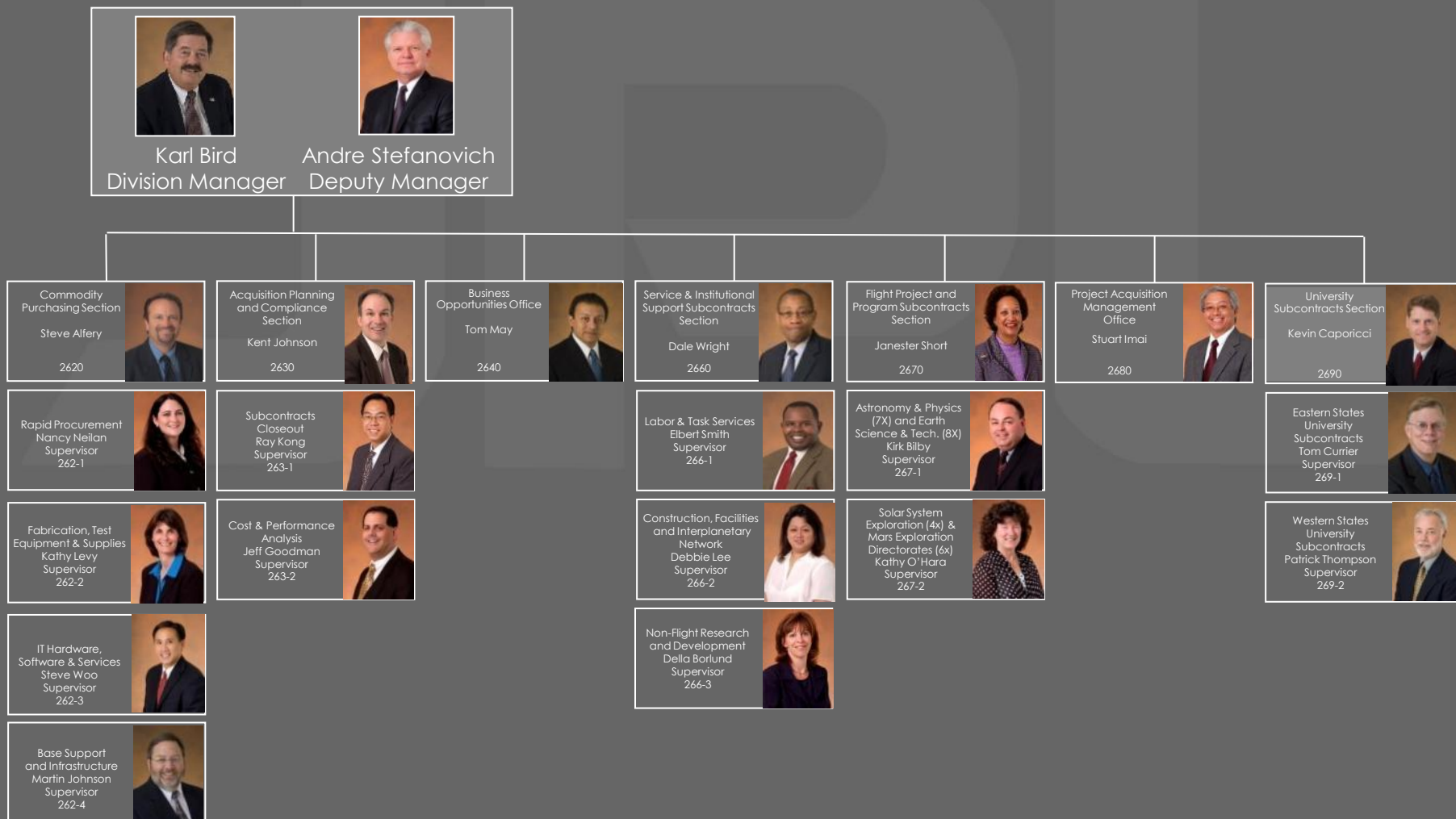
- FY'09 -



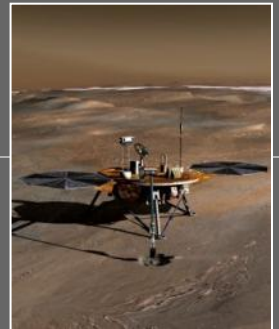
JPL's Acquisition Organization



Connecting with the Purchasing Organizations



The Process of Building Partnerships



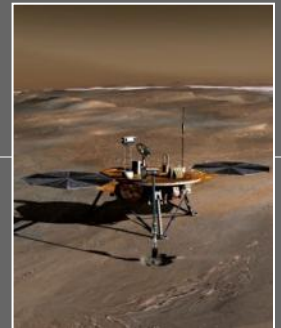
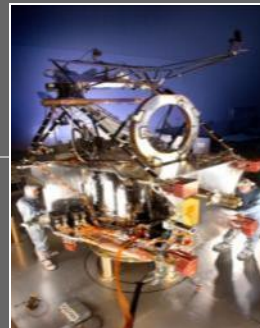
Steps to JPL Opportunities

- Explore all business options
 - Prime, Subcontractor, Team member
- Get on bidder or source lists
- Make contacts
 - Access JPL or NASA center's small business websites
- Attend workshops and conferences



MSL backshell shields a car

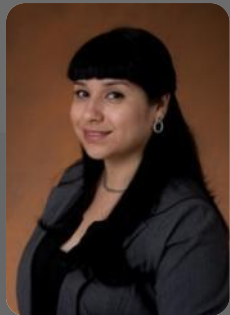
JPL Points of Contact



Connecting with the Business Opportunities Office



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Thank you.

